Tel-e-com Services & Consultants (TSC) Announces Reseller Agreement with Bayshore Networks

TSC to offer regional sales and support for real time ICS and OT protection, enforcement, and policy solutions by Bayshore Network

Islamabad, PK – June 1, 2020 – Tel-e-com Services & Consultants (Pvt) Ltd. today announced it has a reseller agreement with Bayshore Networks and will deliver regional sales and support of Bayshore ICS security solutions SCADAfuse®, SCADAwall™, and OTaccess™ in Pakistan.

"We provide innovative consultancy services to wide range of IT, Telecommunication and network security domain," said Wamiq Saeed, CEO of TSC. "Bayshore Network's solutions are a strong fit for many of the projects we manage for industrial and critical infrastructure customers to help protect and enforce cybersecurity in real time, preserving operations technology (OT) safety and availability. We are very pleased to offer Bayshore ICS cybersecurity solutions."

Bayshore Networks' patented and award-winning industrial cybersecurity policy engine and ruggedized hardware platforms deliver ICS protection specifically designed for OT environments, automation engineers, and plant operators. SCADAfuse, SCADAwall, and OTaccess were built to address top digital and physical security risks which can compromise the operations and profitability of OT plants and factories. Use cases are:

- SCADAfuse has built-in policies which can be enforced to protect PLCs and other industrial assets from unauthorized access or activities, whether in the plant or out in remote field sites.

- SCADAwall has specialized communications and a built-in public-private key structure to assure that plant data can be safely and securely transferred for corporate business analytics, data mirroring, and support of synchronizing application data on the corporate side.

- OTaccess allows plant personnel to simplify, manage and control their own remote access for employees or trusted third parties from outside the organization directly to plant assets. IT resources are not needed, and this solution works even if a VPN is in use.

"Industrial production and critical infrastructure have become economic and political targets," said Kevin Senator, CEO of Bayshore Networks. "Asset owners are seeking Bayshore Networks solutions because our enforcement technology is faster and more protective than human response can provide."

For more information about these solutions contact info@tel-e-com.com and can also email contact@bayshorenetworks.com and refer to www.bayshorenetworks.com.

About TSC
Established in 2006, TSC is a Consulting company providing Technology Services, solutions and consultancies in IT (Software Development and Network Solutions), Cyber/Network Security, Telecom Network (Fixed line. GSM, CDMA), VAS and BPO domains. Our assets are our talented staff and access to seasoned, best-in-class technology experts and professionals. TSC team members apply industry standard tools to mission-critical projects, provide end to end solutions and deliver unparalleled services. The team can effectively manage the lifecycle of every project to ensure that client needs are successfully met. For more information, email us at info@tel-e-com.com or visit us at www.tel-e-com.com.

About Bayshore Networks

Bayshore Networks was founded in 2012 and is a leading provider of patented and award-winning industrial cybersecurity protection specifically designed for OT environments, automation engineers, and plant operators. The company created SCADAfuse®, SCADAwall™ and OTaccess™ to address the digital and physical security risks which can compromise the safety and availability of OT environments. Its solutions securely protect ICS systems, SCADA, industrial applications, networks, machines, and workers from cyber threats. Bayshore Networks is backed by ForgePoint Capital, Benhamou Global Ventures and Bayshore technology is in use by many world-leading industrial automation operators such as, but not limited to, GE, Kimberly Clark, AT&T, Yokogawa and water districts and wastewater treatment sites across multiple countries. For more information, email us at contact@bayshorenetworks.com or visit us at www.bayshorenetworks.com.